



water.org™

WaterEquity is an innovation of renowned non-profit Water.org with 30 years experience

Financing for Water & Sanitation Infrastructure

WaterEquity is the first asset manager exclusively focused on solving one of the most urgent issues of our time—the global water and sanitation crisis. We invest in financial institutions, enterprises, and infrastructure in emerging markets delivering access to safe water and sanitation to low-income consumers, while offering an attractive risk-return profile to investors.

Founded by engineer Gary White and actor/writer Matt Damon of Water.org, and led by Paul O’Connell, the success of WaterEquity is built on decades of experience investing in water and sanitation in emerging markets, seeking social and financial returns.

WaterEquity pairs financing with advisory services delivered by sister organization Water.org, to support new project development and strengthen investment impact and resilience to climate risks.



top 50 impact investment fund managers by ImpactAssets four years running: 2019-2022



Investment Focus

WaterEquity invests across the water value chain from bulk water, to distribution, to wastewater treatment and reuse. Investments can fund both municipal and industrial needs, with a focus on impacting low-income communities, integrated water resource management, and climate resilience.

- **Infrastructure projects** — Small to mid-market projects with total value of \$20M-\$300M, structured as public-private partnerships or investment platforms.
- **Growth Companies** — Companies in the water value chain with proven business models, plans to scale, and engagement in activities such as engineering and construction, operations and maintenance, and/or equipment and technology.



Capital Paired with Advisory Services

To expand and strengthen investment opportunities and impact, WaterEquity bundles its investment capital with advisory services delivered by Water.org.

Investment Capital

Equity capital for mid-sized climate resilient infrastructure projects in partnership with local, regional, and international developers

Growth capital for companies to facilitate provision of new equipment and services, and improve operational efficiency

Infrastructure Advisory Services

Technical support to prepare projects and strengthen existing companies
E.g., feasibility studies, engineering design, and project structuring

Support for public policies and regulations that enable private sector investment in water and sanitation



Impact Focus

WaterEquity's core impact contributes to Sustainable Development Goal 6, which ensures availability and sustainable management of water and sanitation for all. Access to water and sanitation underpin many of the world's greatest challenges and have been proven to positively impact health, economic security, gender equality, sustainable infrastructure, and resilience to climate change for communities around the globe.



WaterEquity evaluates investments in three key impact areas:

	Access	Quality	Scarcity
Outcomes	<ul style="list-style-type: none"> Increase piped water connections Improve drinking water quality Increase drinking water availability Increase volume of safely treated waste 	<ul style="list-style-type: none"> Increase volume of wastewater treated Reduce pollutant load 	<ul style="list-style-type: none"> Increase water reuse Increase new water sources Reduce freshwater withdrawals
Investment Types	<ul style="list-style-type: none"> Bulk water Piped water supply Municipal wastewater Sewerage network Fecal sludge management 	<ul style="list-style-type: none"> Industrial or municipal wastewater treatment Fecal sludge management Nature based solutions 	<ul style="list-style-type: none"> Non-revenue water reduction Smart water Water-use efficiency technology Wastewater re-use Desalination Bulk water

WaterEquity and Water.org Achievements



\$350M+

investment capital raised by WaterEquity

69

investments made since 2016, deploying \$258M+

16

countries of impact across Africa, Asia, and Latin America



50M+

people reached with safe water and sanitation by both organizations

150+

active global partners across both organizations

97%

of individuals directly supported by our investments are women

Contacts

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